Financial Statements **December 31, 2021 and 2020**(expressed in Canadian dollars)



# Independent auditor's report

To the Unitholders and Trustee of Palos Equity Income Fund (the Fund)

### **Our opinion**

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Fund as at December 31, 2021 and 2020 and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS).

#### What we have audited

The Fund's financial statements comprise:

- the statements of financial position as at December 31, 2021 and 2020;
- the statements of comprehensive income for the years then ended;
- the statements of changes in net assets attributable to holders of redeemable units for the years then ended:
- · the statements of cash flows for the years then ended; and
- the notes to financial statements, which include significant accounting policies and other explanatory information.

### **Basis for opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Fund in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.



### Other information

Management is responsible for the other information of the Fund. The other information comprises the Management Report of Fund Performance and the information, other than the financial statements and our auditor's report thereon, included in the annual report.

Our opinion on the financial statements does not cover the other information, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements of the Fund, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements of the Fund or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Fund's financial reporting process.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Montréal, Quebec March 30, 2022

<sup>1</sup> CPA auditor, CA, public accountancy permit No. A125840

Pricewaterhouse Coopers LLP

**Statements of Financial Position** 

As at December 31, 2021 and 2020

(expressed in Canadian dollars)		
	<b>2021</b> \$	2020 \$
Assets		
Current assets Investments at fair value through profit or loss (FVTPL) Cash Accrued income receivable Subscription receivable Prepaid expenses Receivable from investments sold	29,594,503 469,162 78,817 5,950 2,164	23,899,701 1,314,626 60,835 4,449 2,201 11,776
	30,150,596	25,293,588
Liabilities		
Current liabilities Distributions payable Accrued liabilities Management fees payable Payable for investments purchased	375,698 46,070 658	18,605 42,393 1,081 56,000
	422,426	118,079
Net assets attributable to holders of redeemable units	29,728,170	25,175,509
Net assets attributable to holders of redeemable units per series		
Series A Series F	22,004,759 7,723,411	17,923,956 7,251,553
	29,728,170	25,175,509
Net assets attributable to holders of redeemable units		
per series per unit Series A Series F	7.24 7.77	6.38 6.96

Approved by the Manager,	Palos Management Inc.
	Director

Statements of Comprehensive Income

For the years ended December 31, 2021 and 2020

(expressed in Canadian dollars)

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	Note	2021 \$	2020 \$
Income Dividend income Interest income for distribution purposes Net realized gain on sale of investments Net change in unrealized appreciation of investments	-	544,599 119,027 3,197,818 2,356,208 6,217,652	555,837 134,695 756,589 1,745,931 3,193,052
Expenses Management fees Administration and other professional fees Transaction cost Legal fees Audit fees Trustee fees Independent review committee fees Bank charges and interest Withholding tax expense	7	419,164 95,216 51,379 68,464 50,400 13,834 12,001 18,872 1,462	324,681 102,525 62,872 31,737 46,492 13,871 12,034 4,373 3,457
Increase in net assets attributable to holders of redeemable units		5,486,860	2,591,010
Increase in net assets attributable to holders of redeemable units per series Series A Series F		3,903,744 1,583,116 5,486,860	2,104,652 486,358 2,591,010
Increase in net assets attributable to holders of redeemable units per unit Series A Series F	9	1.39 1.62	0.73 0.42

Statements of Changes in Net Assets Attribuable to Holders of Redeemable Units

For the years ended December 31, 2021 and 2020

(expressed in Canadian dollars)

	Net assets attributable to holders of redeemable units, beginning of year	Proceeds from redeemable units issued \$	Redemption redeemable units \$	Distributions to holders of redeemable unit* \$	Reinvestment of distribution to holders of redeemable units	Increase in net assets attributable to holders of redeemable units	Net assets attributable to holders of redeemable units end of year
December 31, 2021 Series A Series F	17,923,956 7,251,553	1,581,179 477,540	(1,139,303) (1,423,775)	(1,542,506) (731,226)	1,277,689 566,203	3,903,744 1,583,116	22,004,759 7,723,411
	25,175,509	2,058,719	(2,563,078)	(2,273,732)	1,843,892	5,486,860	29,728,170
December 31, 2020 Series A	17,011,039 8,509,345	636,109 297,874	(1,775,702) (2,017,641)	(287,934) (114,464)	235,792 90,081	2,104,652 486,358	17,923,956 7,251,553
Series F	25,520,384	933,983	(3,793,343)	(402,398)	325,873	2,591,010	25,175,509

<sup>\*</sup> Detailed distributions to unitholders

	From net investment income \$	From net realized gains on investments and derivatives	From return of capital \$	Total distributions to unitholder \$
<b>December 31, 2021</b> Series A Series F	<u>-</u>	1,542,506 731,226	<u> </u>	1,542,506 731,226
	<u> </u>	2,273,732	-	2,273,732
December 31, 2020 Series A Series F	12,750 17,582 	33,349 9,830 43,179	241,835 87,052 328,887	287,934 114,464 402,398

Statements of Cash Flows

For the years ended December 31, 2021 and 2020

(expressed in Canadian dollars)

(expressed in Canadian dollars)		
	2021 \$	2020 \$
Cash provided by (used in)		
Operating activities Increase in net assets attributable to holders of redeemable units Adjustments for non-cash items	5,486,860	2,591,010
Net realized gain on sale of investments  Net change in unrealized appreciation of investments  Foreign exchange on cash	(3,186,824) (2,367,202) (13,546)	(756,589) (1,745,931) 1,247
Change in non-cash balances     Increase in accrued income receivable     Decrease in prepaid expenses     Increase (decrease) in accrued liabilities     Increase (decrease) in management fees payable Proceeds from sale of investments Purchase of investments	(17,982) 37 3,677 (423) 20,646,728 (20,831,728)	(772) 74 (4,086) 1,081 28,022,788 (25,075,737)
Cash provided by (used in) operating activities	(280,403)	3,033,085
Financing activities Proceeds from issuance of redeemable units Amount paid on redemption of redeemable units Distributions paid to holders or redeemable units, net of reinvested distributions	2,057,218 (2,563,078) (72,747)	929,534 (3,793,343) (142,393)
Cash used in financing activities	(578,607)	(3,006,202)
Increase (decrease) in cash during the year Foreign exchange gain (loss) on cash	(859,010) 13,546	26,883 (1,247)
Cash – Beginning of year	1,314,626	1,288,990
Cash – End of year	469,162	1,314,626
Supplemental information * Interest paid Interest received Dividends received, net of withholding taxes	1,095 121,890 521,786	1,166 97,701 553,505

<sup>\*</sup> Included as a part of cash flows from operating activities

Schedule of Investment Portfolio

As at December 31, 2021

(expressed in Canadian dollars)

Description	Currency	Number of shares	Average cost \$	Fair value \$
Investments owned (99.55%)				
Equities (95.25%)				
Basic material (7.37%) Capstone Mining Corp. Dundee Precious Metals Inc. K92 Mining Inc. Kirkland Lake Gold Ltd. Lundin Mining Corp. Neighbourly Pharmacy Inc. Nutrien Ltd. Teck Resources Ltd. Wheaton Precious Metals Corp.	CAD CAD CAD CAD CAD CAD CAD CAD	41,500 30,270 34,300 6,000 25,640 4,324 3,312 7,250 2,800	208,243 232,243 238,977 289,126 192,275 134,016 221,826 147,793 140,075	231,570 236,711 246,617 318,060 253,323 172,701 314,905 264,118 151,984
			1,804,574	2,189,989
Communications (3.92%) Quebecor Inc. Shopify Inc. TELUS Corp.	CAD CAD CAD	15,340 215 11,840	466,056 106,684 281,881 854,621	437,957 374,463 352,714 1,165,134
Consumer, cyclical (6.35%) AutoCanada Inc. Canadian Tire Corp. Ltd. Hardwoods Distribution Inc. Pollard Banknote Ltd. Sleep Country Canada Holdings Inc. Wal-Mart Stores Inc.	CAD CAD CAD CAD CAD USD	9,000 1,680 8,800 6,470 6,600 1,640	308,722 200,195 342,836 193,111 146,733 209,041	384,300 304,819 394,240 257,830 247,698 300,312
			1,400,638	1,889,199
Consumer, non-cyclical (6.51%) Altus Group Ltd. Boyd Group Services Inc. Green Thumb Industries Inc. K-Bro Linen Inc. Park Lawn Corp. Payfare Inc. Premium Brands Holdings Corp. Savaria Corp. Trulieve Cannabis Corp.	CAD CAD CAD CAD CAD CAD CAD CAD	2,000 1,110 8,770 6,380 6,850 11,900 2,320 12,040 6,000	124,000 212,964 235,968 217,869 208,422 67,896 199,006 168,732 203,018	141,940 221,578 247,314 218,196 284,275 99,603 293,341 230,686 197,460
			1,637,875	1,934,393

Schedule of Investment Portfolio ...continued

As at December 31, 2021

(expressed in Canadian dollars)

Description	Currency	Number of shares	Average cost \$	Fair value \$
Energy (10.70%) Canadian Natural Resources Ltd. Cenovus Energy Inc. Freehold Royalties Ltd. Headwater Exploration Inc. Keyera Corp. Precision Drilling Corp. Spartan Delta Corp. Tamarak Valley Energy Ltd. Topaz Energy Corp. Toumaline Oil Corp. Trican Well Service Ltd.	CAD CAD CAD CAD CAD CAD CAD CAD CAD	9,100 12,500 22,000 46,000 11,020 5,100 34,000 73,200 20,300 10,720 65,000	207,000 187,746 211,205 209,300 311,990 228,340 142,944 135,298 310,714 222,277 164,940	486,395 193,875 256,300 236,900 314,401 227,919 202,980 281,820 362,355 437,805 180,050
			2,331,754	3,180,800
Financial (30.87%) Alaris Equity Partners Income Bank of Montreal Boardwalk Real Estate Investment Trust Brookfield Asset Management Inc. Brookfield Asset Management Reinsurance Partners Ltd. BSR Real Estate Investment Trust Canadian Apartment Properties REIT Canadian Net Real Estate Investment Trust Crombie Real Estate Investment Trust Dream Industrial Real Estate Investment Trust Equitable Group Inc. Flagship Communities REIT Inter Rent Real Estate Investment Trust National Bank of Canada Nexus Real Estate Investment Trust Royal Bank of Canada Storage Vaut Canada Inc. The Bank of Nova Scotia The Toronto-Dominion Bank Tricon Residential Inc.	CAD	13,600 8,643 5,617 4,400 33 12,000 2,800 30,000 18,860 14,705 3,800 11,000 15,800 6,660 17,000 8,770 42,820 13,280 12,284 14,910	203,893 772,562 203,739 162,648 2,176 161,076 123,952 221,629 291,725 206,430 156,482 217,465 220,455 420,168 203,323 711,588 104,013 927,916 564,051 158,647	255,544 1,177,090 307,980 336,116  2,622 268,662 167,888 241,200 351,173 253,220 261,858 268,687 273,498 642,290 214,540 1,177,373 308,732 1,189,224 1,191,302 288,658
			6,033,938	9,177,657
Funds (6.14%) iShare 1–5-year Laddered Corporate Bond Index ETF iShares 1–5-year Laddered Government Bond Index ETF	CAD CAD	49,200 51,970	940,414 947,141 1,887,555	909,216 917,271 1,826,487

Schedule of Investment Portfolio ...continued

As at December 31, 2021

(expressed in Canadian dollars)

Description	Currency	Number of shares	Average cost \$	Fair value \$
Industrial (12.85%) Aecon Group Inc. AirBoss of America Corp. Canadian National Railway Co. Canadian Pacific Railway Ltd. Cargojet Inc. CCL Industries Inc. GFL Environmental Inc. IBI Group Inc. Martinrea International Inc. Mullen Group Ltd. NanoXplore Inc. TFI International Inc. WSP Global Inc.	CAD	6,900 2,780 4,875 1,760 3,560 6,000 10,100 27,000 25,300 28,000 2,355 1,570 15,220	273,053 313,994 226,967 269,868 166,893 174,600 103,169 283,030 268,667 111,002 140,769 135,020 241,174	318,918 431,956 443,528 293,163 241,475 286,980 136,754 310,500 294,239 182,840 334,104 288,299 256,914
			2,708,206	3,819,670
Technology (5.40%) CGI Inc. Kinaxis Inc. Lightspeed Commerce Inc. Magnet Forensics Inc. Nuvel Corp. Open Text Corp. Q4 Inc.	CAD CAD CAD CAD CAD CAD CAD	2,570 1,400 3,530 7,000 2,460 4,120 12,200	238,609 171,040 264,714 304,425 255,015 210,403 145,460	287,455 248,262 180,312 230,090 201,720 247,365 103,700
			1,589,666	1,498,904
Utilities (5.50%) Algonquin Power & Utilities Corp. Brookfield Infrastructure Corp. Brookfield Renewable Partners LP Capital Power Corp. Innergex Renewable Energy Inc. Northland Power Inc.	CAD CAD USD CAD CAD CAD	21,800 2,450 4,550 6,920 14,400 7,318	412,328 155,829 161,565 222,854 284,985 256,831	398,286 211,509 206,096 273,063 267,840 277,718
Total Equities			21,743,219	28,316,745

Schedule of Investment Portfolio ...continued

As at December 31, 2021

(expressed in Canadian dollars)

Description	Currency	Number of shares/ Nominal value	Average cost \$	Fair value \$
Fixed income (4.25%)				
Basic material (1.97%) Chemtrade Logistics Income Fund, 6.50%, Oct. 31, 2026	CAD	250,000	250,000	257,223
North American Construction Group Ltd., 5.00%, Jun. 30, 2028	CAD	300,000	300,000	329,250
			550,000	586,473
Consumer cyclical (1.01%) Exchange Income Corp., 5.25%, Jan. 15, 2029	CAD	300,000	300,000	298,800
Financial (1.27%) Fiera Capital Corp., 5.00%, Jun. 30, 2023	CAD	375,000	374,692	377,513
			1,224,692	1,262,786
Warrants (0.05%) Flow Beverage Corp., \$10, Jun. 29, 2023 Star Royalties Ltd., \$1, Feb. 19, 2024	CAD CAD	5,220 85,000	5,220 7,565 12,785	522 14,450 14,972
Total investments owned			22,980,696	29,594,503
Commissions and other portfolio transaction costs			(27,123)	
Net investments owned (99.55%)			22,953,573	29,594,503
Other assets, net (0.45%)				133,667
Net assets attribute to holders of redeemable units (100%)				29,728,170

Notes to Financial Statements

December 31, 2021 and 2020

(expressed in Canadian dollars)

### 1 General information

Palos Equity Income Fund (the Fund) was formed on January 3, 2008 under the laws of the Province of Quebec pursuant to a trust agreement, as amended for the last time on August 26, 2013, between Computershare Trust Company of Canada (the trustee) and Charles Marleau (the settlor). The address of the Fund's registered office is 1 Place Ville-Marie, Suite 1670, Montréal, Quebec, H<sub>3</sub>B 2B6, Canada. The Fund is an open-ended mutual fund, is qualified as a unit trust and is a registered investment fund under Section 204.4 of the Income Tax Act (Canada).

Series A opened on January 3, 2008 and Series F opened on February 24, 2012.

The Fund acts as an investment holding unit trust for the benefit of unitholders by acquiring, investing in, holding, transferring, disposing of, or otherwise dealing with such investments as the trustee and the investment fund manager determine, at their discretion, in accordance with the investment objectives of the Fund, which are to preserve capital, to provide an attractive and steady stream of income and to deliver tradingenhanced returns.

The investment fund manager and portfolio advisor is Palos Management Inc. (the Manager).

These financial statements have been authorized for issue by the Board of Directors of the Manager on March 29, 2022.

### 2 Basis of presentation

These financial statements have been prepared in compliance with International Financial Reporting Standards (IFRS) as published by the International Accounting Standards Board (IASB).

### 3 Summary of significant accounting policies

### **Financial instruments**

Classification

IFRS 9, Financial Instruments, sets out a classification and measurement model for financial assets to determine whether a financial asset should be classified at amortized cost, at fair value through profit or loss (FVTPL) or fair value through other comprehensive income (FVOCI). This model is based on the contractual cash flow characteristics of the financial asset and the business model under which the financial asset is held. The Fund manages its investments in financial assets with the objective of realizing cash flows through both the sale of the assets and income generated from those assets. The Manager makes decisions based on the assets' fair values and manages the assets to realize those fair values.

Notes to Financial Statements

December 31, 2021 and 2020

(expressed in Canadian dollars)

IFRS 9 requires that an entity recognize a loss allowance for expected credit losses on financial assets which are measured at amortized cost or FVOCI. Financial assets held by the Fund which are measured at FVTPL will not be subject to the recent impairment requirements.

With respect to receivables, the Fund considers both historical analysis and forward-looking information in determining any expected credit loss. As at the statement of financial position date, all receivables are due to be settled within the short term. The Fund considered the probability of default to be close to zero as these instruments have a low risk of default and the counterparties have a strong capacity to meet their contractual obligation in the near term. Given the limited exposure of the Fund to credit risk from financial assets recorded at amortized cost, no loss allowance has been recognized as any such impairment will not have a significant impact on the financial statements.

### Recognition

Regular way purchases and sales of financial assets are recognized at their trade date. Transaction costs are expensed as incurred in the statement of comprehensive income. The Fund's investment assets and liabilities are measured at FVTPL, including certain investments in debt securities which have been designated at FVTPL. The Fund's derivative and non-derivative investments are classified as FVTPL upon initial recognition. The Fund's obligation for net assets attributable to holders of redeemable units is classified as a financial liability at the redemption amount, which approximates fair value. The redemption amount is determined as the net difference between total assets and all other liabilities for which accounting policies are described herein. Under this method, financial assets and financial liabilities reflect the amount required to be received or paid, discounted, when appropriate, at the contract's effective interest rate. The Fund's accounting policies for measuring the fair value of its investments and derivatives are identical to those used in measuring its net asset value (NAV) for transactions with unitholders.

#### Income recognition

The interest income for distribution purposes shown on the statement of comprehensive income represents the contractual interest accounted for on an accrual basis. The Fund does not amortize premiums paid or discounts received on the purchase of fixed income securities except for zero coupon bonds and loans which would be amortized on a straight-line basis. Dividend income is recorded on the ex-dividend date.

Realized gain on sale of investments and unrealized appreciation of investments are determined on an average cost basis. Average cost does not include amortization of premiums or discounts on fixed income securities with the exception of zero coupon bonds.

Notes to Financial Statements

December 31, 2021 and 2020

(expressed in Canadian dollars)

### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of financial assets and financial liabilities traded in active markets (such as publicly traded derivatives and marketable securities) are based on quoted market prices at the close of trading on the reporting date. The Fund uses the last traded market price for both financial assets and financial liabilities where the last traded price falls within that day's bid-ask spread. In circumstances where the last traded price is not within the bid-ask spread, the Manager determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances.

The fair value of financial assets and financial liabilities that are not traded in an active market, including overthe-counter derivatives, is determined using valuation techniques. The Fund uses a variety of methods and makes assumptions that are based on market conditions existing at each reporting date. Valuation techniques include the use of comparable recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, option-pricing models and others commonly used by market participants and which make the maximum use of observable inputs.

### **Investment entities**

The Fund meets the definition in IFRS 10, Consolidated Financial Statements, for investment entities and accounts for its investments in underlying at FVTPL.

#### Structured entities

The Fund may invest in other investment funds (underlying funds) by holding redeemable shares of the underlying funds which entitle the holder to an appropriate share of the underlying funds' net assets. The Fund does not invest in underlying funds for the purpose of exercising management control. Such investments expose the Fund to the risk that underlying funds may not perform as expected and indirectly to all of the risks applicable to investments in underlying funds.

The carrying value of investments in underlying funds is included in Investment at faire value though profit or loss (FVTPL) in the statement of financial position and also represents the maximum exposure to losses. Changes in fair value of investments in underlying funds are included within net change in unrealized appreciation of investments in the statement of comprehensive income.

### Classification of redeemable units

The Fund's outstanding redeemable units are in different series which do not have identical features. Consequently, the Fund's outstanding redeemable units are classified as financial liabilities and recorded as net assets attributable to holders of redeemable units, in accordance with the requirements of International Accounting Standard (IAS) 32, Financial Instruments: Presentation.

Notes to Financial Statements

December 31, 2021 and 2020

(expressed in Canadian dollars)

### Foreign currency translation

The Fund's subscriptions and redemptions are denominated in Canadian dollars, which is also its functional and presentation currency. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates that transactions occur. Foreign currency assets and liabilities denominated in a foreign currency are translated into the functional currency using the exchange rate prevailing at the measurement date. Foreign exchange gains and losses relating to cash and to other financial assets and financial liabilities are presented as net realized gain on sale of investments and net change in unrealized appreciation of investments in the statement of comprehensive income.

### Offsetting financial assets and financial liabilities

Financial assets and financial liabilities are offset in the Fund's statements of financial position when and only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Fund has a legally enforceable right to offset a financial asset and financial liability when such right is enforceable in the normal course of business and in the event of default, insolvency or bankruptcy.

Over-the-counter derivatives, securities lending, repurchase agreements and receivable for investments sold and payable for investments purchased are subject to master netting or similar agreements that do not meet the criteria for offsetting in the statements of financial position as they give a right to set-off that is enforceable only in the event of default, insolvency or bankruptcy.

#### Cash

Cash comprises deposits with financial institutions and bank overdraft.

### Increase in net assets attributable to holders of redeemable units per unit per series

The increase in net assets attributable to holders of redeemable units per unit of each series is calculated by dividing the increase in net assets attributable to holders of redeemable units of each series by the weighted average number of units outstanding during the year.

### **Taxation**

The Fund qualifies as a mutual fund trust under the Income Tax Act (Canada). All of the Fund's net income for tax purposes and sufficient net capital gains realized in any period are required to be distributed to unitholders such that no income tax is payable by the Fund. As a result, the Fund does not record income taxes. Since the Fund does not record income taxes, the tax benefit of capital and non-capital losses has not been reflected in the statement of financial position as a deferred income tax asset.

The Fund currently incurs withholding taxes imposed by certain countries on investment income and capital gains. Such income and gains are recorded on a gross basis and the related withholding taxes are shown as a separate expense in the statement of comprehensive income.

Notes to Financial Statements

December 31, 2021 and 2020

(expressed in Canadian dollars)

### New standards, interpretations and amendments not yet adopted

There are no new standards, interpretations or amendments that have not yet been adopted, that would affect the Fund's financial statements.

### 4 Critical accounting estimates and judgments

The preparation of financial statements requires management to use judgment in applying its accounting policies and to make estimates and assumptions about the future. The following discusses the most significant accounting judgments and estimates that the Manager has made in preparing the financial statements:

a) Fair value measurement of derivatives and securities not quoted in an active market

The Fund may hold financial instruments that are not quoted in active markets, including derivatives. Fair values of such instruments are determined using valuation techniques and may be determined using reputable pricing sources or indicative prices from market makers. Broker quotes as obtained from the pricing sources may be indicative and not executable or binding. Where no market data is available, the Manager may value positions using its own models, which are usually based on valuation methods and techniques generally recognized as standard within the industry. The models used to determine fair values are validated and periodically reviewed by experienced personnel of the Manager. The models used for private equity securities are based mainly on earnings multiples adjusted for a lack of marketability as appropriate.

Models use observable data, to the extent practicable. However, areas such as credit risk (both own and counterparty), volatilities and correlations require the Manager to make estimates. Changes in assumptions about these factors could affect the reported fair values of financial instruments. The Manager considers observable data to be market data that is readily available, regularly distributed and updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

b) Classification and measurement of investment and application of the fair value option

In classifying and measuring financial instruments held by the Fund, the Manager is required to make significant judgments about whether or not the business of the Fund is to manage its portfolio of investments and evaluate performance on a fair value basis and that the portfolio of investments is neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets. The most significant judgments made include assessing and determining the appropriate business model that enables the decision that the Fund's investments are classified as FVTPL.

**Notes to Financial Statements** 

December 31, 2021 and 2020

(expressed in Canadian dollars)

### 5 Risks associated with financial instruments

#### Risk factors

The Fund's activities expose it to a variety of risks associated with financial instruments, as follows: credit risk, liquidity risk, market risk (including currency risk, interest rate risk and price risk) and concentration risk. The Fund's overall risk management program seeks to maximize the returns derived for the level of risk to which the Fund is exposed and seeks to minimize potential adverse effects on the Fund's financial performance. All investments result in a risk of loss of capital. These risks are moderated through careful selection of securities and other financial instruments within the Fund's investment guidelines. The risks are measured using a method that reflects the expected impact on the results and net assets attributable to unitholders of the Fund from reasonably possible changes in the relevant risk variables.

#### Credit risk

The Fund is exposed to credit risk, which is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The majority of the credit risk to which the Fund is exposed arises from its investments in debt securities. In selecting fixed income securities for the Fund, the Manager considers factors such as the debt security's yield, risk of interest rate fluctuation, credit risk, the issuer's capital structure, credit spread and duration. As at December 31, 2021, all investments in fixed income were non-rated (2020 – non-rated).

All portfolio transactions in securities are settled or paid for upon delivery using approved brokers. The risk of default is considered minimal as delivery of securities sold is only made once the broker has received payment. Payment is made on a purchase once the securities are received by the broker. The trade will not settle if either party fails to meet its obligation. In addition, the Fund lodges its cash with quality institutions. Credit risk with respect to accrued income receivable is limited as the receivables are derived from a portfolio of diversified investments.

The Fund's maximum exposure to credit risk is equal to the carrying value of the assets presented on the statement of financial position. The Fund does not anticipate any significant losses from the non-performance of counterparties.

### Liquidity risk

Liquidity risk is the risk that the Fund will encounter difficulty in meeting obligations associated with financial liabilities. The Fund is exposed to daily cash redemptions. Financial liabilities that potentially subject the Fund to liquidity risk consist of payable for investments purchased, redemptions payable, distributions payable, accrued liabilities and management fees payable. The Fund's investment approach focuses on investing in highly liquid securities and moderately liquid securities, which are therefore readily saleable to meet liquidity needs.

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December 31, 2021 and 2020

(expressed in Canadian dollars)

The Fund may invest in debt securities and unlisted equity investments that are not traded in an active market. As a result, the Fund may not be able to quickly liquidate its investments in these instruments at amounts which approximate their fair values, or be able to respond to specific events such as deterioration in the creditworthiness of any particular issuer. In accordance with the Fund's policy, the Manager monitors the Fund's liquidity position on a daily basis. The tables below analyze the Fund's financial liabilities into relevant maturity groupings based on the remaining period to the contractual maturity date. The amounts in the tables are the contractual undiscounted cash flows.

			2021
Financial liabilities	On demand \$	< 3 months \$	Total \$
Distributions payable Accrued liabilities Management fees payable Redeemable units	29,728,170	375,698 46,070 658	375,698 46,070 658 29,728,170
			2020
Financial liabilities	On demand \$	< 3 months \$	Total \$
Payable for investments purchased Accrued liabilities Distributions payable Management fees payable	- - -	56,000 42,393 18,605 1,081	56,000 42,393 18,605 1,081

Redeemable units are redeemable on demand at the holder's option. However, the Manager does not expect that the contractual maturity disclosed above will be representative of the actual cash outflows, as holders of these instruments typically retain them for a longer period.

#### Market risk

The Fund's investments are subject to market risk which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. To monitor the risk, the Fund's Manager uses stress testing to examine the impact that abnormally large swings in market factors and periods of prolonged inactivity might have on trading portfolios. The stress testing is designed to identify key risks and ensure that the losses from abnormal events are not above the Fund's risk tolerance.

The COVID-19 pandemic has caused volatility in the global financial markets. The Fund's Manager had to take a closer look at the market volatility and industry sectors that were most affected by the pandemic and adjust investment strategy accordingly.

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### December 31, 2021 and 2020

(expressed in Canadian dollars)

The following tables include sensitivity analyses that show how the net assets attributable to holders of redeemable units would have been affected by a reasonably possible change in the relevant risk variable at each reporting date. In practice, the actual results may differ and the difference could be material.

### a) Currency risk

The Fund invests in monetary assets denominated in currencies other than Canadian dollar. These investments result in currency risk, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The table below indicates the foreign currencies to which the Fund had significant exposure as at December 31, 2021 and 2020, in Canadian dollars. The table also illustrates the potential impact on the net assets attributable to holders of redeemable units if the Canadian dollar had strengthened or weakened by 5% in relation to each of the other currencies, with all other variables held constant. The monetary exposure presents the impact on cash and the non-monetary exposure presents the impact on investments. Non-monetary items are investments in equity securities and are classified based on the currency in which they were purchased.

			Exposure	or weakened by 5% in relation to other currencies		in relation
Currency	Monetary \$	Non- monetary \$	Total \$	Monetary \$	Non- monetary \$	Total \$
December 31, 2021 U.S. dollar	(22,717)	1,043,757	1,021,040	(1,136)	52,188	51,052
% of Net assets attributable to holders of redeemable units	(0.1)	3.5	3.4	-	0.2	0.2
			Exposure		act if CAD stro kened by 5% to other	
Currency	Monetary \$	Non- monetary \$	Exposure  Total		kened by 5%	in relation
Currency  December 31, 2020 U.S. dollar		monetary	Total	or wea	kened by 5% to other of Non- monetary	in relation currencies Total

Impact if CAD strengthened

**Notes to Financial Statements** 

### December 31, 2021 and 2020

(expressed in Canadian dollars)

### b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Fund holds securities with fixed interest rates that expose the Fund to fair value interest rate risk. The Fund also holds cash that is subject to variable interest rates which exposes the Fund to cash flow interest rate risk.

The Fund mitigates interest rate risk by monitoring interest rates and the maturities of its portfolio of interest-bearing financial instruments. The following table summarizes the Fund's exposure to interest rate risk. It includes the Fund's interest-bearing financial assets at fair value, categorized by the earlier of contractual interest rate reset dates or maturity dates. The table also illustrates the potential impact on the net assets attributable to holders of redeemable units if the prevailing levels of market interest rates changed by 1%, assuming a parallel shift in the yield curve with all other variable held constant.

Terms to maturity	2021 \$	2020 \$
1–5 years 5–10 years	634,736 628,050	386,775 519,028
Total	1,262,786	905,803
Impact on net assets attributable to holders of redeemable units	29,103	32,904
Impact on net assets attributable to holders of redeemable units (%)	0.1%	0.1%

### c) Price risk

Price risk is the risk that the value of an investment will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual investment or its issuer, or by factors affecting all securities traded in the market. The Fund is exposed to price risk through its equity investment portfolio, which includes a variety of common shares in a wide range of industries. Other assets and liabilities are monetary items that are short term in nature, and as such are not subject to price risk.

As at December 31, 2021, the expected increase or decrease in net assets attributable to holders of redeemable units of the Fund if the S&P/TSX composite index had increased or decreased by 5%, with all other variables held constant would amount to \$1,346,550 and would represent 4.5% of the net assets attributable to holders of redeemable units of the Fund (2020 – \$1,111,336 representing 4.4%).

**Notes to Financial Statements** 

December 31, 2021 and 2020

(expressed in Canadian dollars)

### **Concentration risk**

Concentration risk arises as a result of the concentration of exposure within the same category, whether it is geographical location, product type, industry sector or counterparty type. The following is a summary of the Fund's concentration risk by market segment over the total investments market value:

Market segment	2021	2020	
Basic materials	7.4	7.1	
Communications	3.9	5.5	
Consumer, cyclical	6.4	9.3	
Consumer, non-cyclical	6.5	8.2	
Energy	10.8	7.0	
Financial	31.0	29.2	
Funds	6.2	6.2	
Industrial	12.9	11.4	
Technology	5.0	5.4	
Utilities	5.5	6.7	
Bonds	4.3	3.8	
Warrants	0.1	0.2	
	100.0	100.0	
		% of portfolio	
Market segment	2021	2020	

Market segment	2021	2020	
Bonds	4.2	3.6	
Common stock	95.3	91.2	
Warrants	0.1	0.2	
Other net assets	0.4	5.00	

### Fair value measurement

The carrying amounts of receivable from investments sold, accrued income receivable, subscription receivable, prepaid expenses, payable for investments purchased, distributions payable, accrued liabilities and management fees payable approximate their fair values due to the short-term nature of these financial instruments.

% of portfolio

Notes to Financial Statements

### December 31, 2021 and 2020

(expressed in Canadian dollars)

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or li ability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 Valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

				2021
	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Assets				
Equity	28,316,745	-	-	28,316,745
Fixed income	1,262,786	-	-	1,262,786
Warrants	14,972	-	-	14,972
	29,594,503	_	_	29,594,503
	29,394,303	<del>-</del>		29,094,000
				2020
	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Assets				
Equity	22,950,190	_	_	22,950,190
Fixed income	905,803	_	_	905,803
Warrants	38,533	5,175	-	43,708
	23,894,526	5,175	-	23,899,701

All fair value measurements above are recurring. Fair values are classified as Level 1 when the related security or derivative is actively traded and a quoted price is available. If an instrument classified as Level 1 subsequently ceases to be actively traded, it is transferred out of Level 1. In such cases, the instruments are reclassified into Level 2, unless the measurement of its fair value requires the use of significant unobservable inputs, in which case it is classified as Level 3.

There was no change in levels during the years ended December 31, 2021 and 2020.

### Equities and convertible bonds

The Fund's equity and convertible bond positions are classified as Level 1 when the security is actively traded and a reliable price is observable. All equities and convertible bonds are classified as Level 1 investments.

Notes to Financial Statements

### December 31, 2021 and 2020

(expressed in Canadian dollars)

Bonds and short-term investments

Corporate bonds are valued using models with inputs including interest rate curves, credit spreads and volatilities. The inputs that are significant to valuation are generally observable and therefore the Fund's bonds and short-term investments have been classified as Level 2.

#### 6 Redeemable units

During the years ended December 31, 2021 and 2020, the number of units issued, redeemed and outstanding were as follows:

	Redeemable units – Beginning of year	Redeemable units issued	Redemption of redeemable units	Reinvestments of units	Redeemable units – End of year
<b>December 31, 2021</b> Series A Series F	2,808,470 1,042,356	215,255 60,548	(161,867) (181,497)	176,180 72,672	3,038,038 994,079
<b>December 31, 2020</b> Series A Series F	2,976,153 1,379,500	114,161 47,048	(327,258) (400,390)	45,414 16,198	2,808,470 1,042,356

### Capital structure

Units issued and outstanding are considered to be the capital of the Fund. The Fund does not have any specific capital requirements.

The Fund is authorized to issue an unlimited number of redeemable unit series, as well as an unlimited number of redeemable units within each series. Each series unit enables its bearer to participate equally in the allocations the Fund completes for the given series. Unit fractions may also be issued.

The Fund is composed of more than one redeemable unit series; each redeemable unit series may feature different structures regarding management fees, performance fees and brokerage. As a result, each redeemable unit entitles its holder to one vote and to participate equally in the allocations the Fund completes and, in the case of Fund liquidation, in the allocation of the redeemable unit series' net assets attributable to holders of redeemable units after all current liabilities have been paid.

Notes to Financial Statements

December 31, 2021 and 2020

(expressed in Canadian dollars)

## 7 Related party transactions

### Management fees and performance fees

The Manager provides management and advisory services to the Fund in accordance with the agreement. In return for these services, the Manager is paid a management fee and a performance fee. The Series A units of the Fund are subject to a monthly management fee equal to 1/12 of 1.5% of the NAV of the Series A units. The Manager will pay a trailer fee of 0.75% out of the management fees collected from the Fund with respect to Series A units.

Series F is similar to Series A, but no trailer fee is included in the management fee. Series F charges a monthly management fee of 1/12 of 0.75% of the NAV of Series F.

Based on the agreement amended and restated on August 26, 2013, the performance fee is 20% of the amount by which the Fund outperforms its benchmark, the S&P/TSX Composite Index. Performance fees are paid annually.

The total management fees and performance fees for the year ended December 31, 2021 amounted to \$419,164 and nil respectively (2020 - \$324,681 and nil respectively), with \$658 in outstanding fees due to the Manager as at December 31, 2021 (2020 - \$1,081).

The Manager may waive or absorb the operation of management fees of the Fund. The decision to do so is reviewed regularly and is determined at the sole discretion of the Manager. During the year, the Manager did not waive any fees (2020 – did not waive any fees).

### **Independent Review Committee fees**

The total remuneration paid to members of the Independent Review Committee during the year ended December 31, 2021 amounted to \$12,001 (2020 – \$12,034) and consisted only of fixed fees.

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December 31, 2021 and 2020

(expressed in Canadian dollars)

## 8 Brokerage commissions and soft dollars

The total commissions paid by the Fund to brokers in connection with portfolio transactions for the years ended December 31, 2021 and 2020, together with other transaction charges, are disclosed in the statements of comprehensive income of the Fund. Brokerage business is allocated to brokers based on the best net result for the Fund. Subject to these criteria, preference may be given to brokerage firms which provide (or pay for) certain services (arrangements referred to as "soft dollar"), which may include investment research, analysis and reports, and databases or software in support of these services. The ascertainable soft dollar value received as a percentage of total brokerage commissions paid during the years ended December 31, 2021 and 2020 is disclosed below.

	2021 \$	2020 \$
Soft dollars Percentage of total transaction costs (%)	\$5,637 11%	\$6,296 10%

### 9 Increase in net assets attributable to holders of redeemable units per series per unit

The increase in net assets attributable to holders of redeemable units per series per unit for the years ended December 31, 2021 and 2020 is calculated as follows:

Increase in net assets attributable to holders of redeemable units per series \$	Weighted average of redeemable units outstanding during the year	Increase in net assets attributable to holders of redeemable units per unit
3,903,744	2,813,689	1.39
1,583,116	974,276	1.62
2,104,652	2,898,239	0.73
486,358	1,162,722	0.42
	assets attributable to holders of redeemable units per series \$ 3,903,744 1,583,116	assets attributable to holders of redeemable units per series \$\frac{3,903,744}{1,583,116}\$  2,104,652  Weighted average of redeemable units outstanding during the year  2,813,689 974,276

Notes to Financial Statements

December 31, 2021 and 2020

(expressed in Canadian dollars)

### 10 Taxes

The Fund qualifies as a mutual fund trust under the Income Tax Act (Canada).

All or substantially all of the net income for tax purposes and net taxable capital gains realized in any period, after use of loss carry-forwards, are distributed to unitholders such that no income taxes are payable by the Fund.

Capital and non-capital losses determined for tax purposes as at December 31, 2021 were nil (2020 – nil).