# **Term Sheet**



## Palos Income Fund L.P.

This Term Sheet provides a summary of the key terms and conditions of the Palos-Mitchell Alpha Fund as of June 30, 2025. The trust agreement and other important information are available upon request.

#### **Organization Overview**

Palos Income Fund L.P. (the "Fund") is a limited partnership formed in Canada on September 1st, 2001. Palos Wealth Management Inc. ("Palos", or the "Firm"),a Canadian wealth and investment management company, acts as the investment fund manager and portfolio manager of the Fund.

### **Investment Objectives**

The Fund's primary objectives are: 1) to provide an attractive and steady stream of income; and 2) to deliver trading-enhanced returns. The Fund seeks to outperform the S&P/TSX Composite Total Return Index (on a total return basis) with less risk.

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Portfolio Characteristics				
Loan Facility	Not to exceed 25% on NAV			
Strategy	Long Bias, multi-strategy			
Region	Canadian focused			
Valuation Currency	Canadian dollars			
Currency Hedging	Strategic hedging			
Market cap	No bias			

# **Investment Strategy**

The Fund is a Canadian focused, long-bias, actively managed fund that invests in a core portfolio of select high-grade and undervalued dividend-paying stocks, preferred stocks, bonds, and convertible bonds. The Fund seeks to enhance the returns of its core portfolio by opportunistically engaging in syndication trades, merger arbitrage, pair trades, statistical pair trades, and selling covered calls. In making investment decisions, management employs a fundamental approach, while sector exposure is broadly driven by industry themes and market exposure is affected by macro analysis.

Summary of Terms						
	Series A	Series F	Series X (Grandfathered)			
Fundserv Code	PAL110: Front Load	PAL111: No Load	PAL100: No Load			
Management fee	1.75% of NAV	0.75% of NAV	1% of Series X Book Value			
Trailer fee	1%	n/a	0.25%			
High water mark	Perpetual, no reset		Perpetual, no reset			
Preferred return (Hurdle rate)	1.25% per quarter (5% annually)		2.5% per quarter (10% annually)			
Performance fee	20% over preferred return and high water mark		20% over preferred return and			
			high water mark			
Redemption	Last business day of each week		Last business day of each quarter			
Redemption notice period	7 days' notice		30 days' notice before quarter end			
Early redemption fees	5% if units are held less than 120 days		1% fees for early redemption			
Distribution	\$0.20 per unit targeted quarterly		\$0.20 per unit targeted quarterly			
Minimum Investment	Initial \$5,000, subsequent \$1,000		Initial \$1,000, subsequent: \$500			
NAV frequency	Daily		Daily			
Eligibility	Accredited investor or \$150K minimum exemption, or BC, NL, NB, NS exemption					
	Canadian residents only; Not eligible for registered (RRSP) accounts					

Note 1: Series X - new investors may be allowed in the series at the discretion of the manager

Note 2: Series I - for large investments by institutional investors

Note 3: Series O - for large investments by multiple individual investors (from 1 advisor)

Fund Information				
Prime Broker:	National Bank Independent			
	Network			
Legal Counsel:	Fasken Martineau DuMoulin LLP			
Auditor:	PricewaterhouseCoopers LLP			
Transfer Agent &	SGGG Fund Services Inc.			
Record Keeper:				
Portfolio Manager:	Charles Marleau, CIM®			

Firm:	Palos Wealth Management Inc.
Role:	Investment Fund Manager & Portfolio Manager
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Firm Information